

International Trading

Execution and Settlement
Where and How You Want Them

Baird offers secondary trading services in 50 global markets:

Americas

Argentina
Brazil
Canada
Chile
Colombia
Mexico
Peru
USA

Austria
Belgium
Cyprus
Czech Republic
Denmark
Egypt
Estonia
Finland
France
Germany

EMEA

Greece
Hungary
Ireland
Israel
Italy
Luxembourg
Netherlands
Norway
Poland
Portugal

Qatar
Russia
South Africa
Spain
Sweden
Switzerland
Turkey
UAE
UK

Asia Pacific

Australia
China
Hong Kong
India
Indonesia
Japan
Malaysia
New Zealand
Philippines

Singapore
South Korea
Taiwan
Thailand

INTERNATIONAL TRADING



A Global Partner

In today's marketplace, a trading partner that can execute internationally and settle in local currencies is essential to a successful global trading strategy. Baird's International Equities team offers secondary trading services in 50 markets around the world and is a market maker in more than 250 ADRs.

Our international execution and settlement capabilities include:

- 24/6 live trading desk
- ADR creation and cancellation
- Global programs
- RVP-DVP
- Free of payment
- Trade and settle in USD or local currency
- Global corporate access
- Global earnings revision models
- Step-out trades
- Multiplatform CSA program
- Pre- and post-trade analytics

Committed to Quality

Our International Equities team is an extension of our U.S. Equity platform, which is recognized as an industry leader:

- Ranked No. 1 overall "important small-/mid-cap research advisory firm" in Greenwich Associates' 2020 survey of small- and mid-cap managers*

BAIRD'S INTERNATIONAL TRADING

BAIRD

MULTI
CURRENCY
SETTLEMENT

ADR
CREATION AND
CANCELLATION

SECONDARY TRADING
SERVICES IN
50
GLOBAL MARKETS

INDUSTRY-
LEADING
RESEARCH*

NEW YORK

Baird's International Trading Team

The reasons Baird can offer such specialized international trading services are the experience and quality of our people, whose commitment to operational excellence, timely market intelligence and the best execution possible is a hallmark of all our trading offerings.

Quality. Consistency. Partnership. Baird.

Established in 1919, Baird is an employee-owned, fully independent wealth management, investment banking, asset management and private equity firm with more than 200 offices and 4,600 employees in the United States, Europe and Asia and \$300 billion in client assets worldwide.¹ Since 2004, Baird has been one of the FORTUNE 100 Best Companies to Work For,[®] helping us attract and retain top talent in our industry.

The Baird Difference

INDUSTRY-
LEADING
RESEARCH*



TOP-RANKED
SALES AND
ACCESS*



HIGH-QUALITY
EXECUTION
SERVICES



PROVEN
EQUITY CAPITAL
MARKETS
CAPABILITIES



Please contact us to learn more about how Baird's specialized international trading services can strengthen your global strategy.

Global Trading Desk Contact Information

Toll free **Desk**
844-574-2092 414-298-6101

globaltrading@rwbaird.com

Global Sales and Trading

Brad Marks **Rodney Gabriel**
414-765-3625 414-298-5057

Jim Wolfrom **Derek Morris**
414-298-5155 414-298-5083

Rich Lee
414-298-7751

International Operations/Settlements

Jerry Reilly **Mike Murphy**
414-765-1422 817-339-3428
817-339-3427

Karyn Carlovsky **Joe Varney**
414-298-6123 817-339-3423

¹As of December 31, 2019.

*Greenwich Associates' 2020 surveys of North American Equity Investors. Surveys conducted with 91 small-cap and mid-cap fund managers and 228 U.S. buy-side trading desks that use electronic trading, respectively. Rankings for qualitative metrics based on leading research firms in surveys.

FORTUNE[®] is a registered trademark of FORTUNE[®] magazine, a division of Time Inc.

Robert W. Baird Limited and Baird Capital Partners Europe Limited are authorised and regulated in the UK by the Financial Conduct Authority (registered numbers 24308 and 150154, respectively). Robert W. Baird Limited and Baird Capital Partners Europe Limited have approved this information for distribution in the UK and Europe.

©2020 Robert W. Baird & Co. Incorporated. Member SIPC. rwbaird.com. MC-542388.