

Cutting Through the Noise

2015 Re-Cap and Guideposts Heading Into 2016

December 17, 2015



William Delwiche, CMT, CFA
Investment Strategist
(414) 298-7802
wdelwiche@rwbaird.com
Twitter: @WillieDelwiche

2016 Outlook: Volatility Rising as 2015 Headwinds Linger

For Consideration:

- Three Guideposts
 - Impact of Fed Tightening
 - Economic Resiliency
 - Inflation Surprises
- Two Headwinds (left over from 2015)
 - Excessive Valuations
 - Investor Illiquidity
- One Piece of Advice
 - Tune out the Noise (and there could be a lot of it)

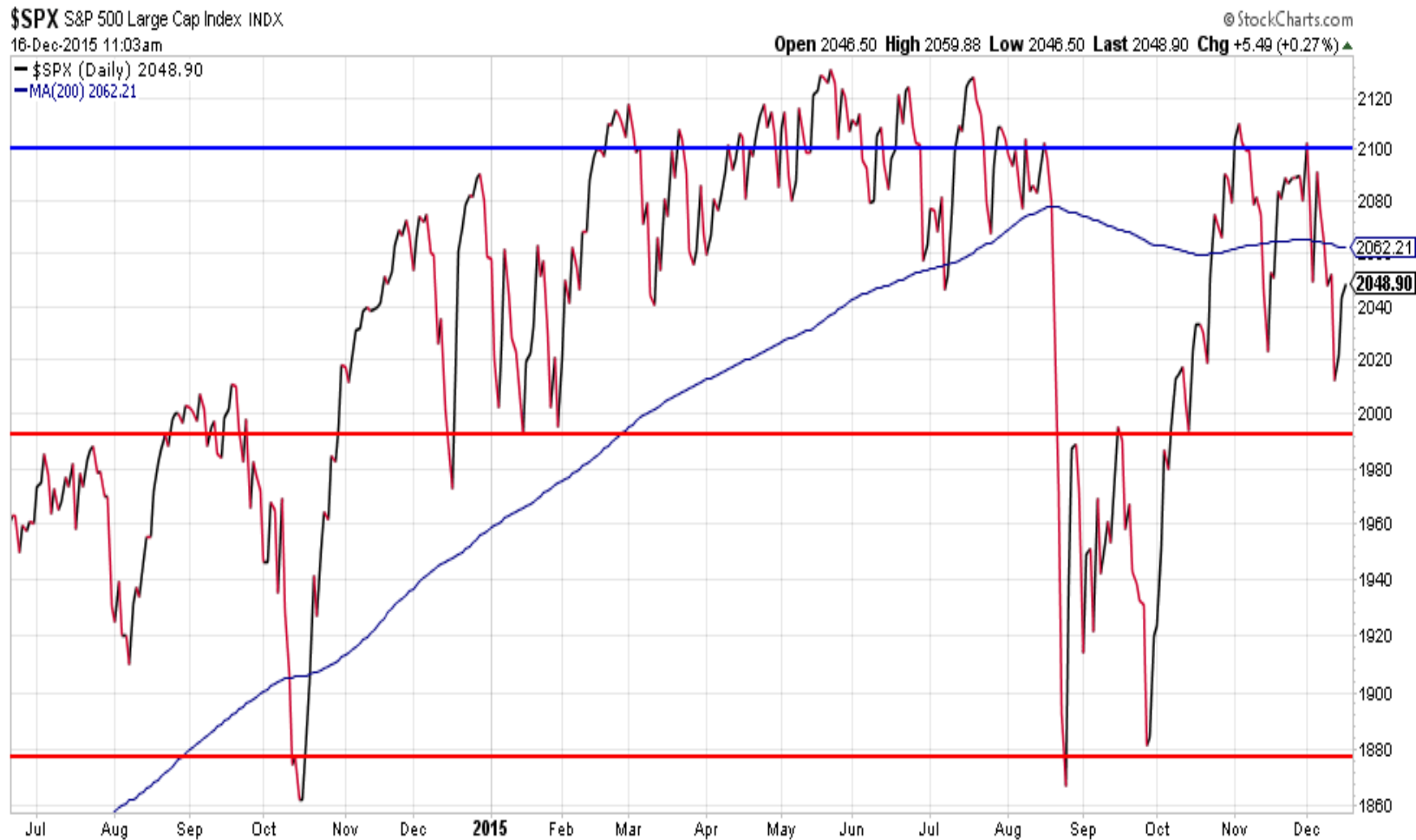
The VIX moved higher in 2015, providing the illusion of volatility

BAIRD



Stocks spent most of the year trading in a narrow range

BAIRD



Actual trading range fell for the second year in a row and was half the long-term average

BAIRD

Year	Max Gain	Max Loss	Range	Year	Max Gain	Max Loss	Range
2015	3.5%	-9.3%	12.8%	1992	5.8%	-5.5%	11.2%
2014	13.1%	-5.8%	18.9%	1991	26.2%	-6.0%	32.1%
2013	29.6%	2.2%	27.4%	1990	4.1%	-16.5%	20.7%
2012	16.6%	1.5%	15.0%	1989	29.6%	-0.9%	30.4%
2011	8.4%	-12.6%	21.0%	1988	14.8%	-1.8%	16.6%
2010	13.0%	-8.3%	21.3%	1987	39.1%	-7.5%	46.6%
2009	24.9%	-25.1%	50.0%	1986	20.2%	-3.7%	23.9%
2008	-1.4%	-48.8%	47.3%	1985	26.8%	-2.1%	28.9%
2007	10.4%	-3.1%	13.5%	1984	3.3%	-10.4%	13.7%
2006	14.3%	-2.0%	16.3%	1983	22.8%	-1.6%	24.4%
2005	5.0%	-6.1%	11.2%	1982	16.7%	-16.4%	33.1%
2004	9.1%	-4.4%	13.5%	1981	1.7%	-16.9%	18.7%
2003	26.4%	-9.0%	35.4%	1980	30.2%	-8.6%	38.8%
2002	2.1%	-32.3%	34.5%	1979	15.8%	0.0%	15.8%
2001	4.0%	-26.8%	30.9%	1978	12.5%	-8.6%	21.1%
2000	4.0%	-13.9%	17.9%	1977	-0.4%	-15.6%	15.2%
1999	19.5%	-1.4%	20.9%	1976	19.6%	0.8%	18.8%
1998	28.0%	-4.4%	32.4%	1975	39%	2%	37.3%
1997	32.8%	-0.5%	33.3%	1974	2.3%	-36.2%	38.5%
1996	22.9%	-2.8%	25.7%	1973	1.9%	-21.9%	23.8%
1995	37.0%	-1.8%	38.8%	1972	16.7%	-0.4%	17.1%
1994	3.3%	-5.9%	9.2%	1971	13.7%	-2.2%	15.9%
1993	8.1%	-1.5%	9.6%	Average	14.5%	-9.7%	24.2%

2015's narrow trading range had a downside bias, giving the perception of more volatility than was actually seen on the S&P 500

Our approach balances *what could be* versus *what is*.
It is more about managing risk than making forecasts.
Forget about the headlines and tune out the noise

The logo for BAIRD, featuring the word "BAIRD" in white, uppercase, sans-serif font, set against a dark blue parallelogram background.

Fundamental Factors

• Federal Reserve Policy	Neutral	0
• Economic Fundamentals	Bullish	+1
• Valuations	Bearish	-1

Technical Factors

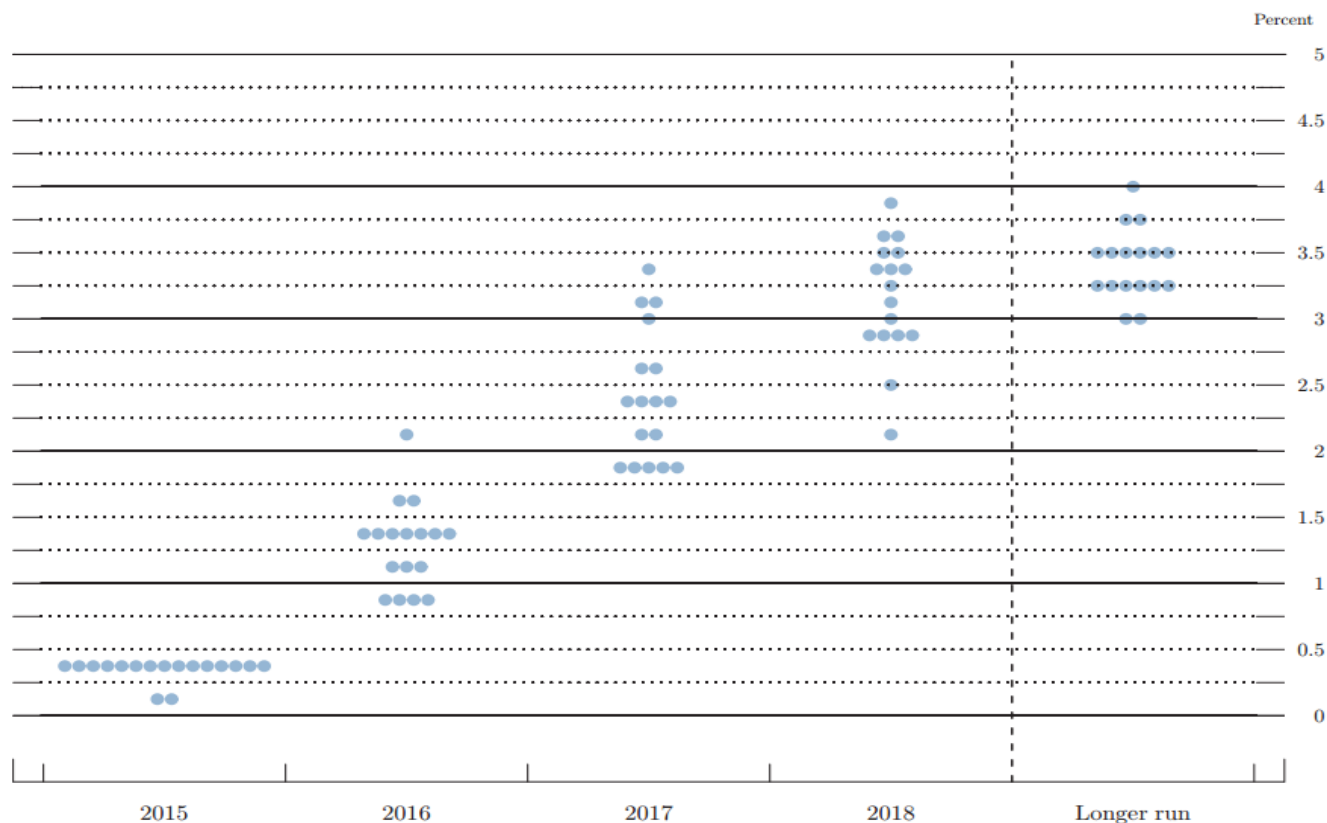
• Investor Sentiment	Neutral	0
• Seasonal Influences	Bullish	+1
• Tape	Neutral	0

Weight of the Evidence =	Mildly Bullish	+1
--------------------------	----------------	----

Lift-off has been achieved, but path ahead for rates will be critical

BAIRD

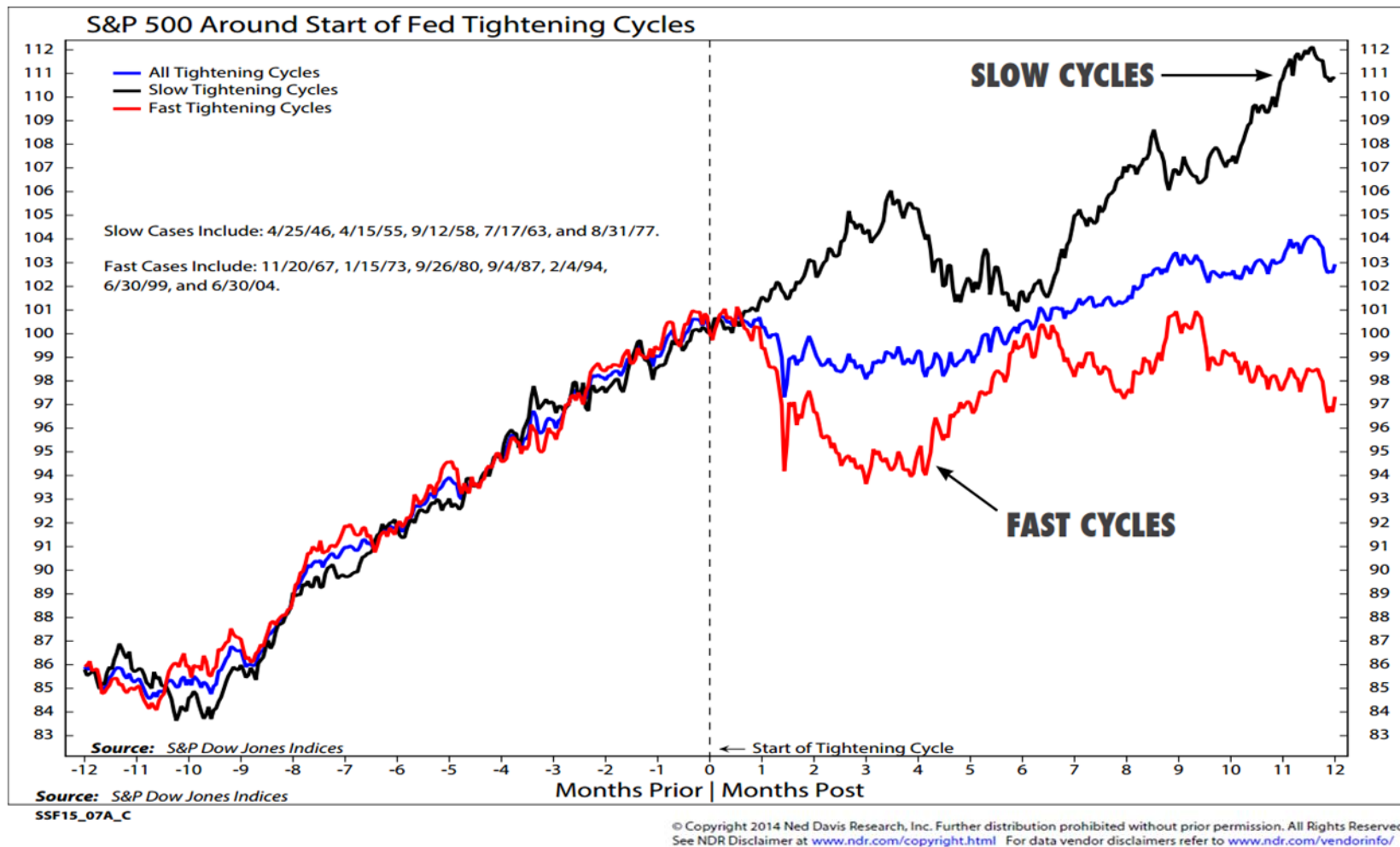
Figure 2. FOMC participants' assessments of appropriate monetary policy: Midpoint of target range or target level for the federal funds rate



FOMC members expect another 100 basis points of tightening in 2016 (a quarter point every other meeting). That is a faster pace than has been priced into the market

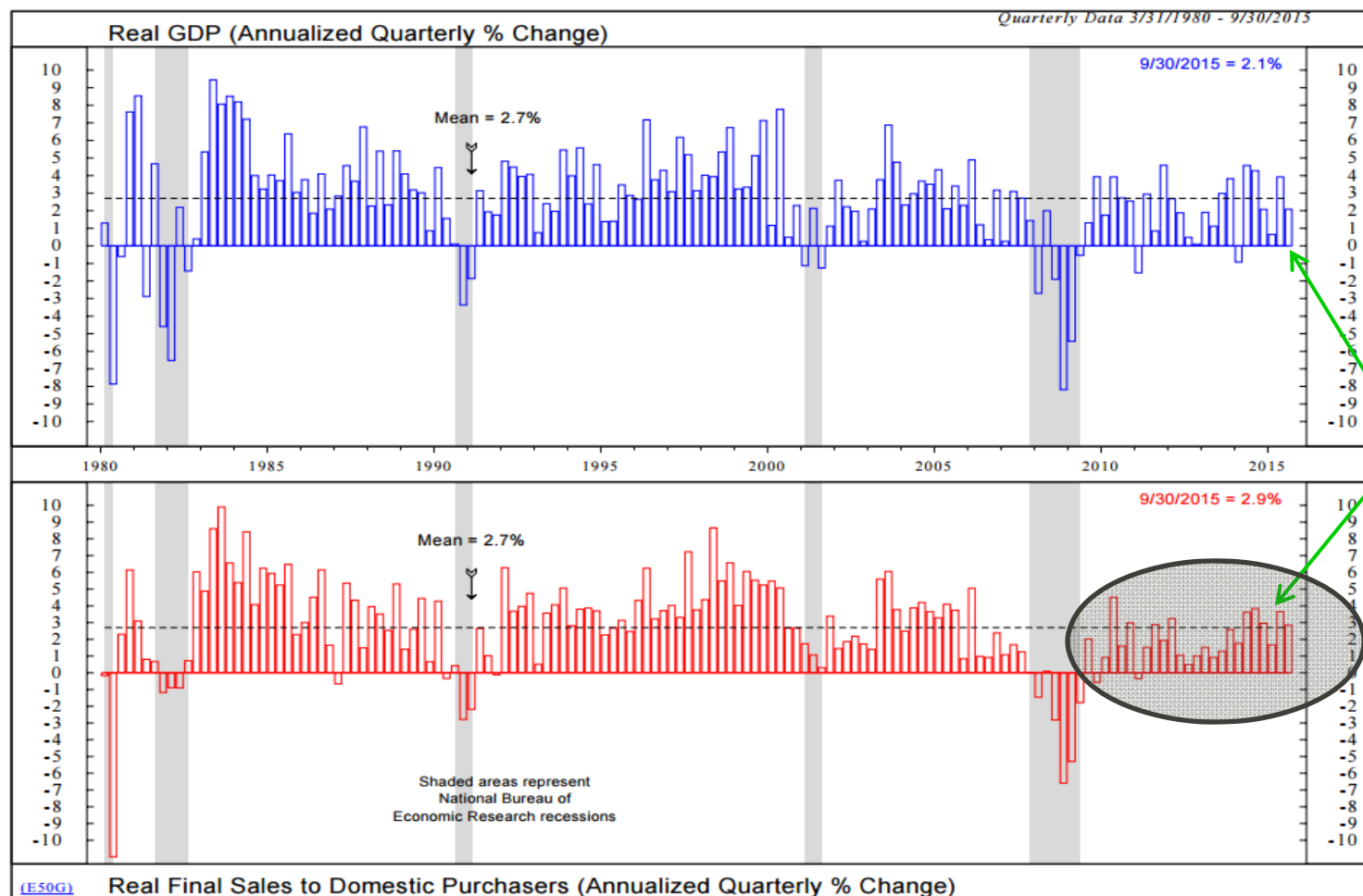
A gradual path of tightening unlikely to be disruptive for stocks

BAIRD



Beyond the headlines, economic growth still steady, if unspectacular

BAIRD

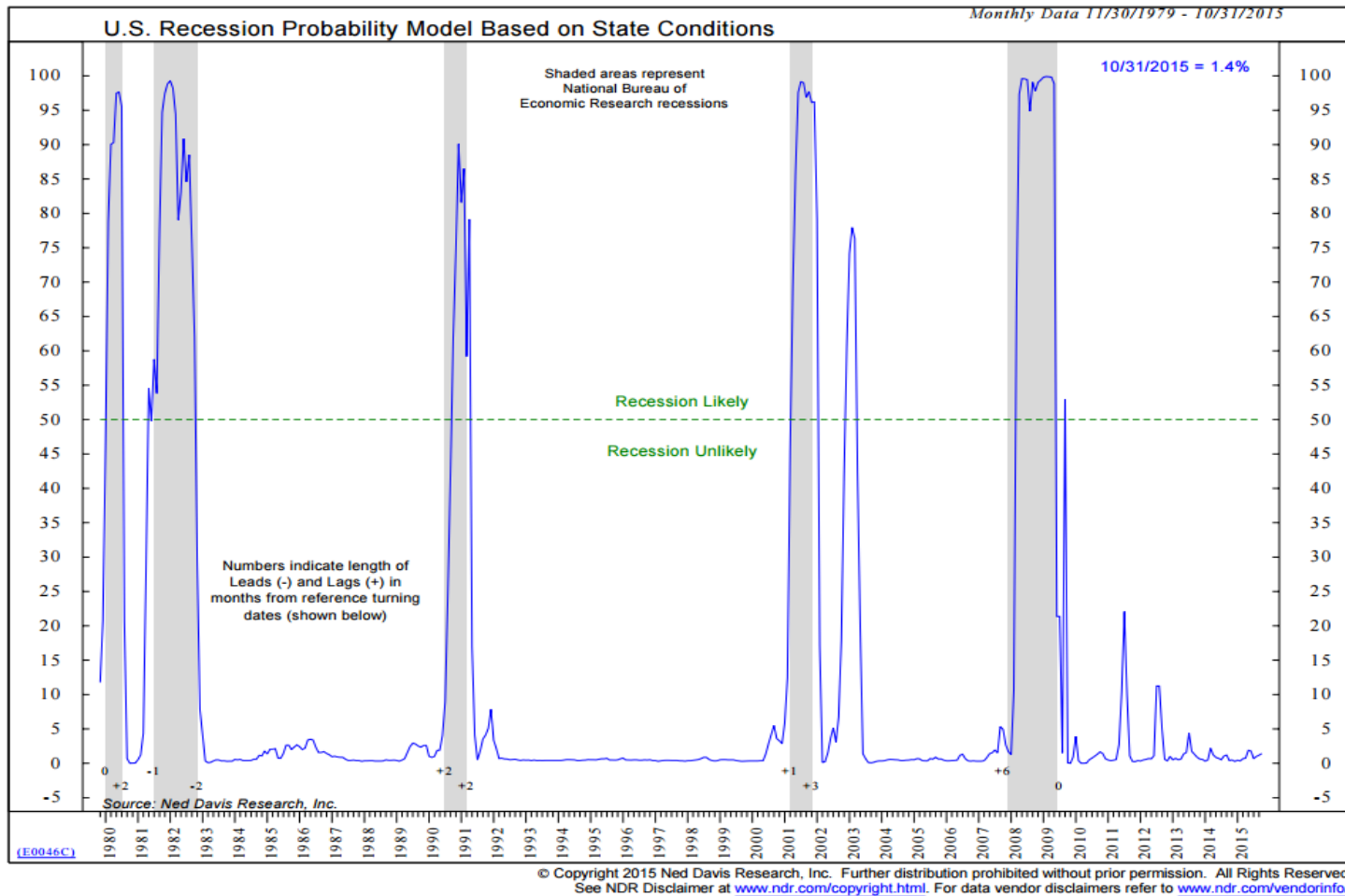


Headline growth has been choppy, but growth in domestic demand has been greater than its long-term average in 5 of 6 quarters

© Copyright 2015 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved. See NDR Disclaimer at www.ndr.com/copyright.html. For data vendor disclaimers refer to www.ndr.com/vendorinfo/.

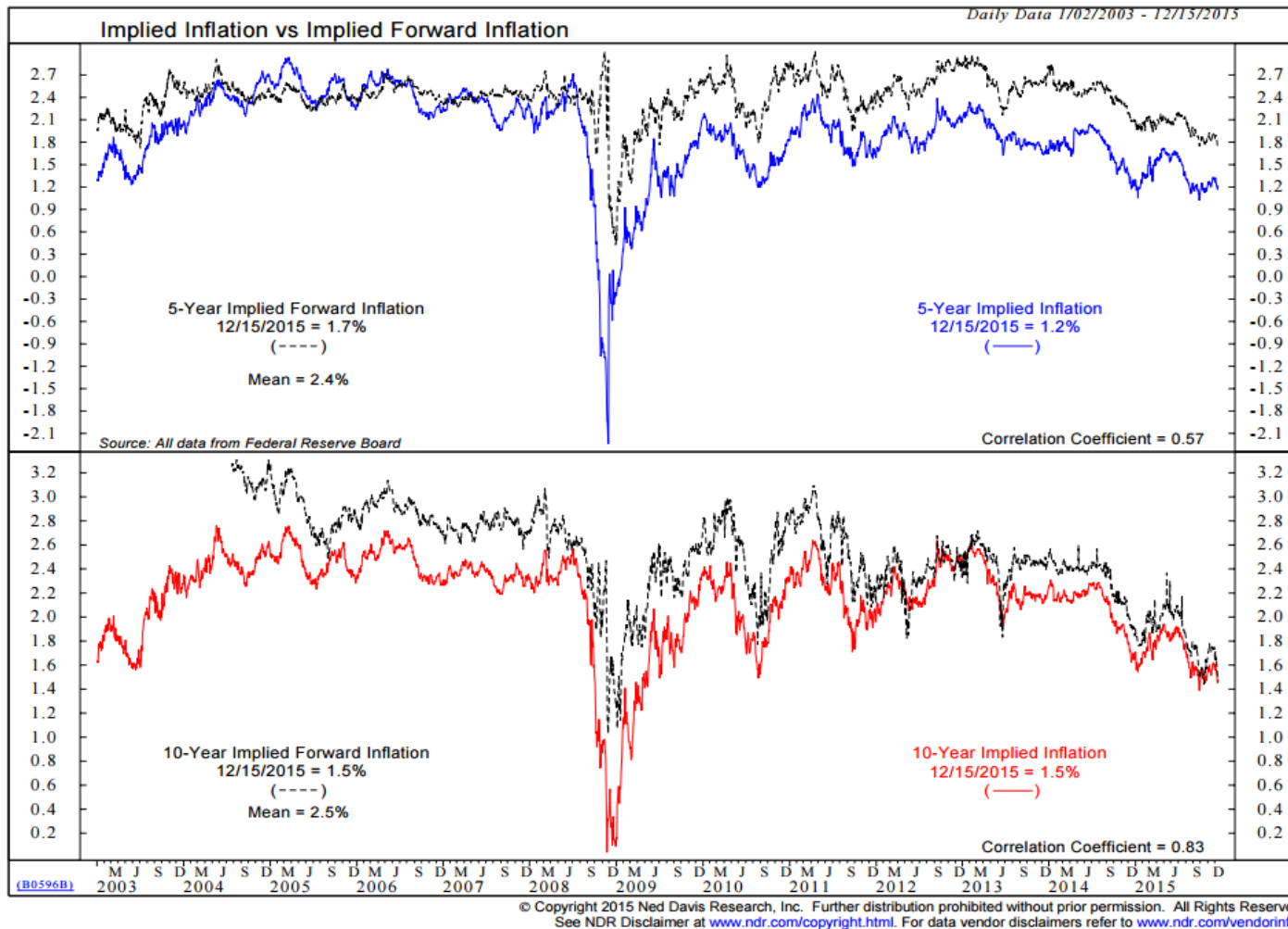
Global economic growth has slowed and manufacturing is weak, but recession risk in the U.S. is minimal

BAIRD



Inflation expectations have steadily retreated and are at their lowest level since 2009

BAIRD



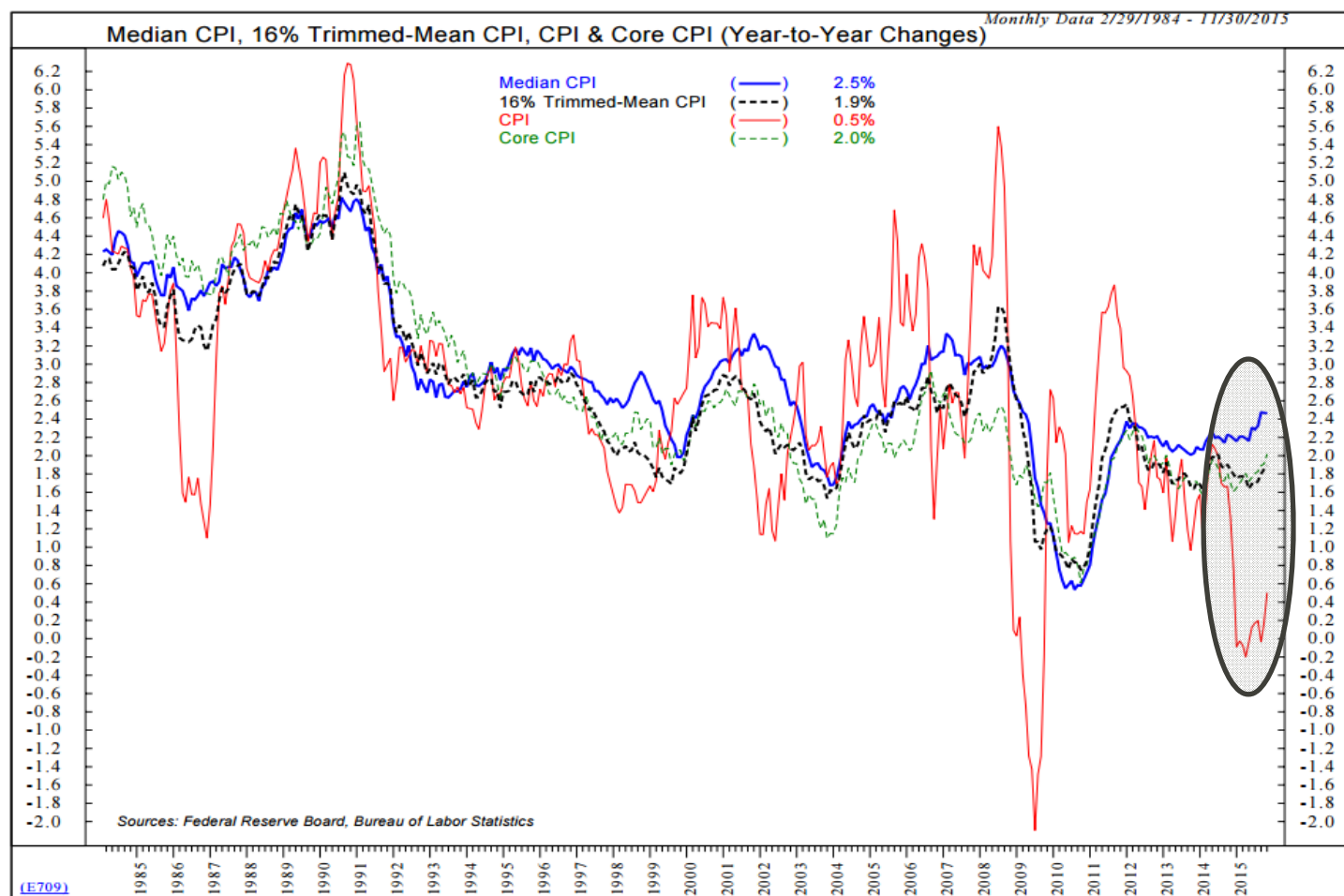
Wage growth has accelerated, joining other indicators that suggest inflation could be set to move higher

BAIRD



© Copyright 2015 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved.
See NDR Disclaimer at www.ndr.com/copyright.html For data vendor disclaimers refer to www.ndr.com/vendorinfo/

Weakness in energy has depressed the overall CPI but other measures of inflation are rising

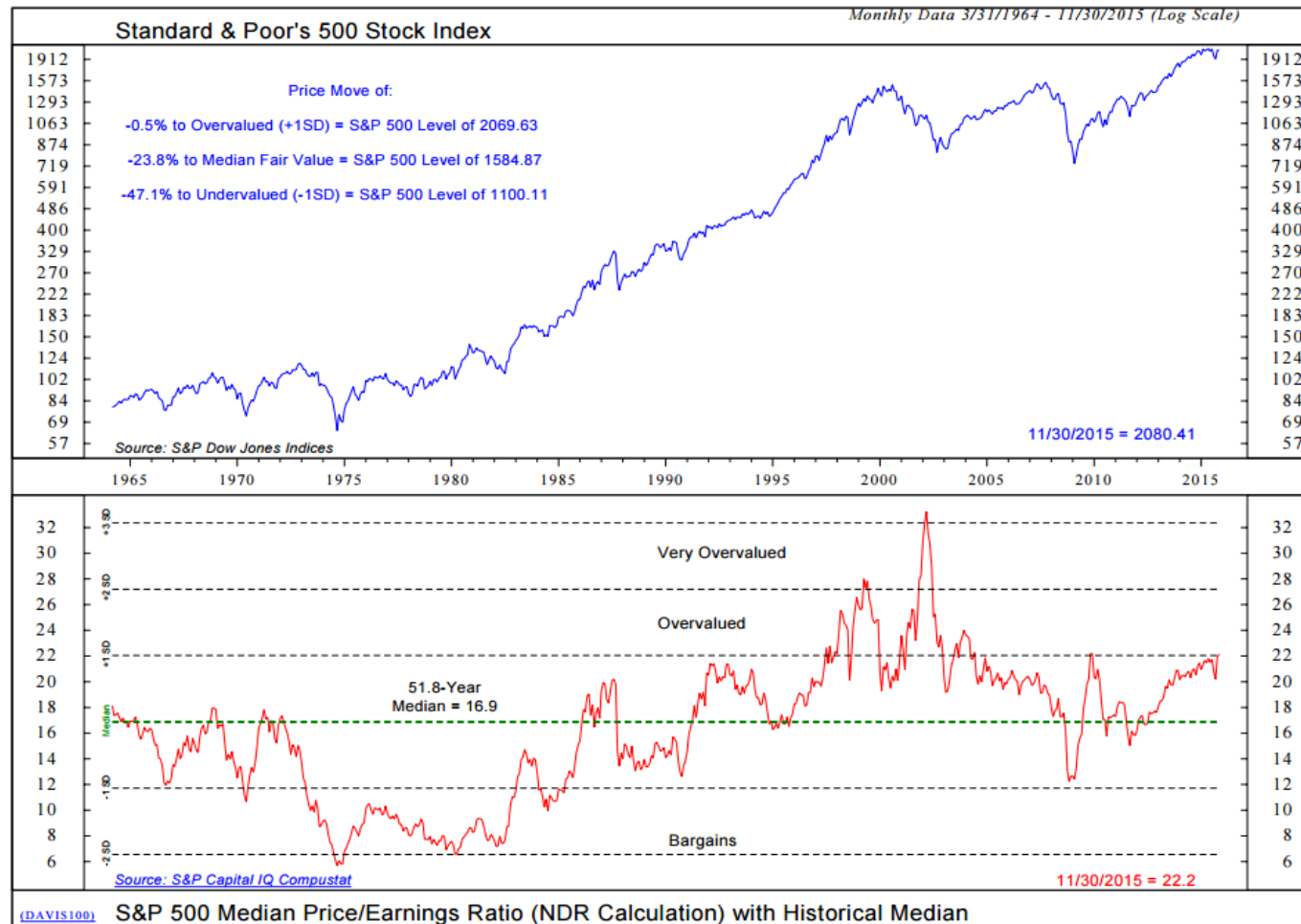


© Copyright 2015 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved.
See NDR Disclaimer at www.ndr.com/copyright.html. For data vendor disclaimers refer to www.ndr.com/vendorinfo/.

Alternative measures of consumer prices show inflation starting to tick higher – an inflation “scare” in 2016 is not out of the question

Stocks were expensive at the start of 2015, and remain so at the end of the year

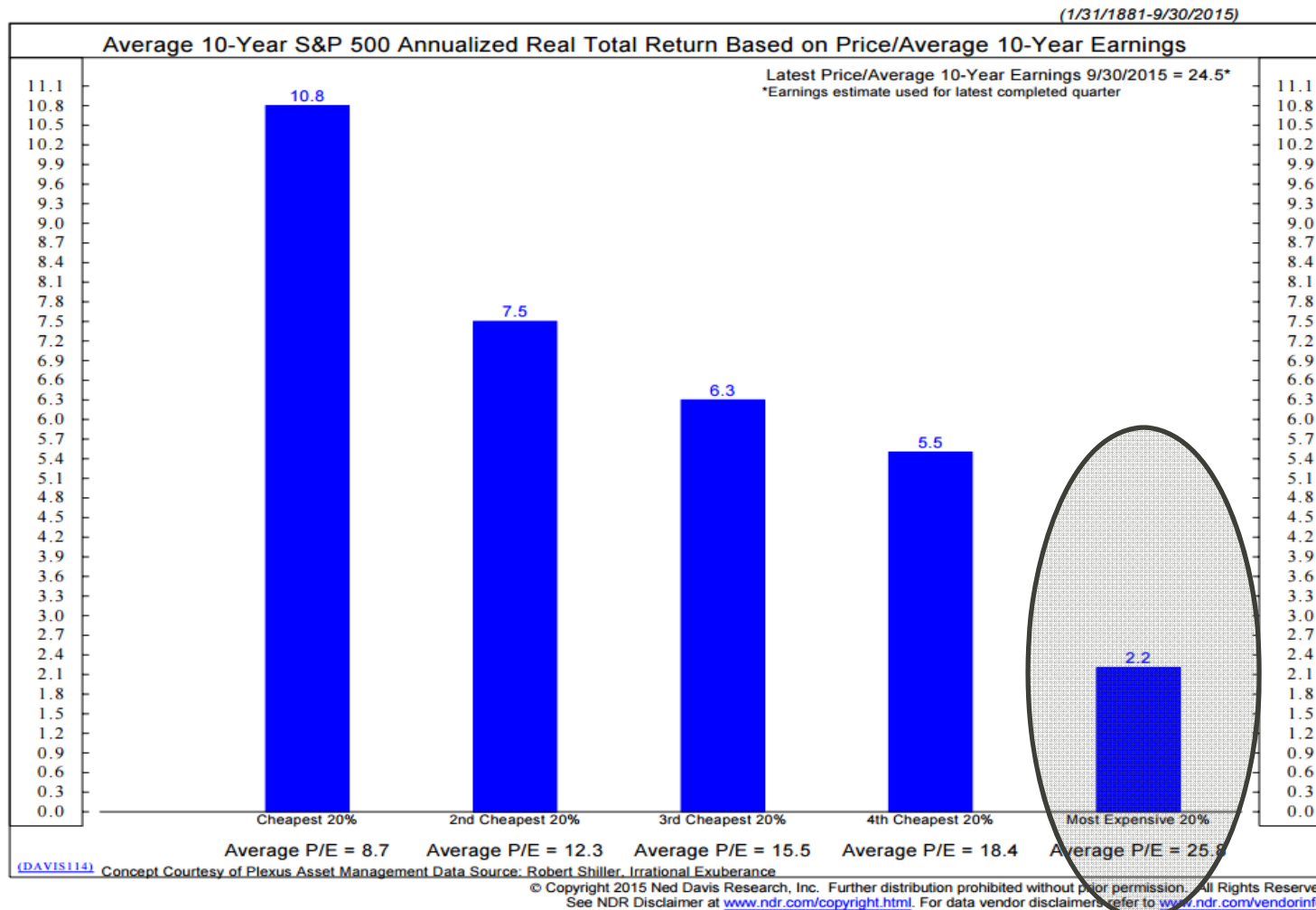
BAIRD



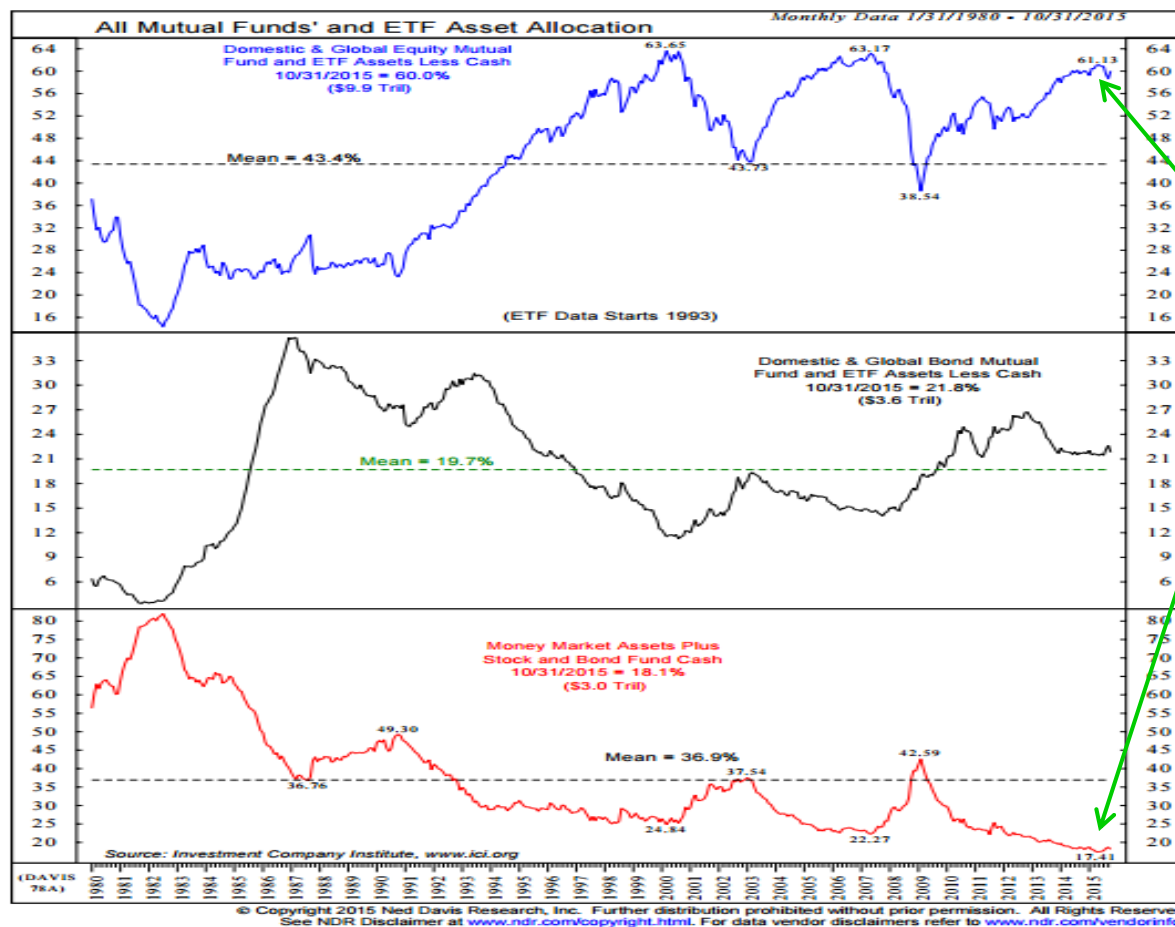
© Copyright 2015 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved.
See NDR Disclaimer at www.ndr.com/copyright.html. For data vendor disclaimers refer to www.ndr.com/vendorinfo/.

High valuations do not always immediately impact prices, but over time they depress returns

BAIRD

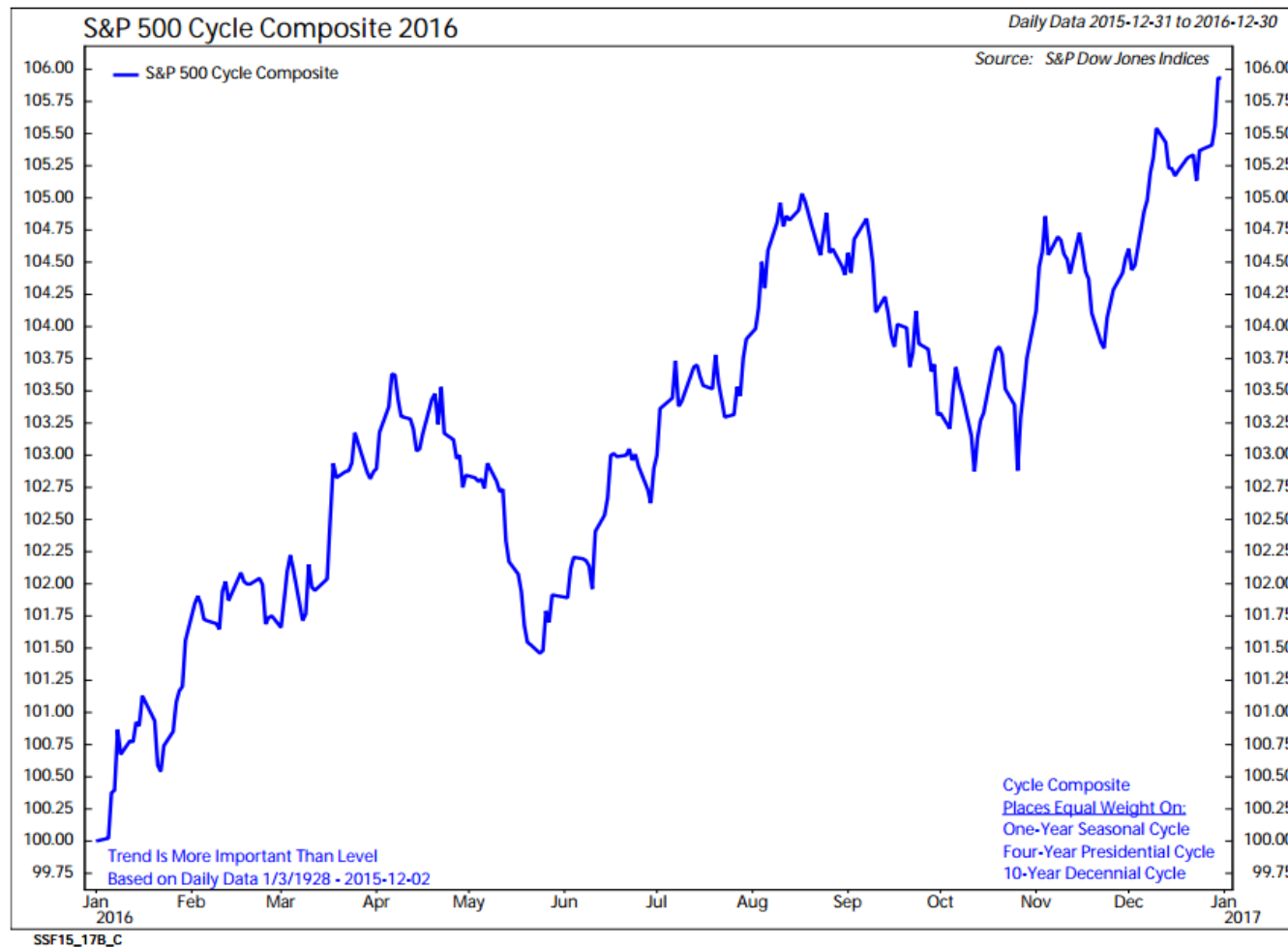


Short-term sentiment surveys show more caution, but the overall allocation to equities is elevated



Household exposure to equities is near its all-time high, while cash has moved below the 2000 and 2007 lows. This is not totally surprising at this point in the cycle, but could serve to exacerbate periods of volatility in 2016

The cycle composite has an upside tilt for 2016, but the Presidential election could add to the chop in Q2 and Q3



© Copyright 2015 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved.
See NDR Disclaimer at www.ndr.com/copyright.html For data vendor disclaimers refer to www.ndr.com/vendorinfo/

Stocks look poised to start the year with a modest tailwind, but the best opportunity for a rally could come after the outcome of the presidential election is more certain, regardless of which party is poised to control the White House

Bottom line (and what to do about it):

- *Feeling of volatility in 2015 could be followed by actual volatility in 2016*
- *Fed tightening is not an impediment, but inflation could be wildcard. Economic growth gaining traction*
- *Excessive valuations and elevated equity exposure remain key headwinds*
- *Presidential election years tend to be noisy and 2016 looks to be no different. Ear plugs may be useful*

What to do about it:

- *Trends continue to favor U.S. leadership, but prospects in Europe improving*
- *Small-caps enjoy tailwind into Q1*
- *Sector leadership remains with Technology, Consumer Discretionary. Industrials could offer upside surprise in 2016*
- *In periods of volatility and illiquidity, cash is a scarce resource*

Contact Information



William Delwiche, CMT, CFA

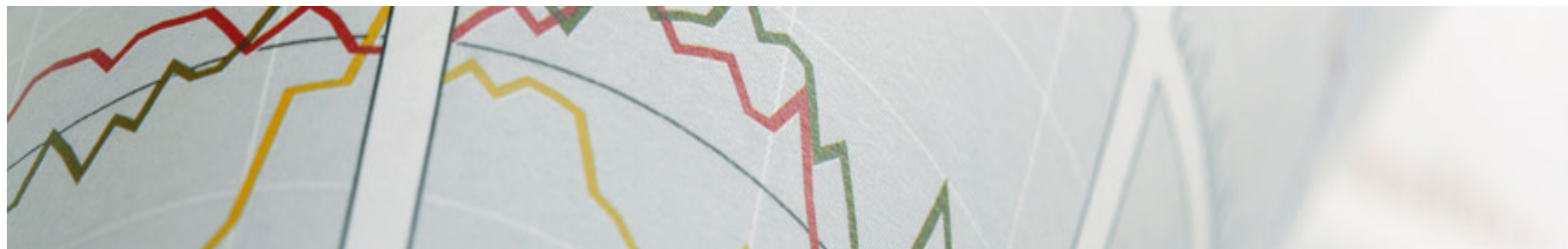
Director, Investment Strategist

Robert W. Baird & Co., Inc.

(414) 298-7802

wdelwiche@rwbaird.com

Twitter: @WillieDelwiche



Appendix - Important Disclosures



This is not a complete analysis of every material fact regarding any company, industry or security. The opinions expressed here reflect our judgment at this date and are subject to change. The information has been obtained from sources we consider to be reliable, but we cannot guarantee the accuracy.

ADDITIONAL INFORMATION ON COMPANIES MENTIONED HEREIN IS AVAILABLE UPON REQUEST

The indices used in this report to measure and report performance of various sectors of the market are unmanaged and direct investment in indices is not available.

Baird is exempt from the requirement to hold an Australian financial services license. Baird is regulated by the United States Securities and Exchange Commission, FINRA, and various other self-regulatory organizations and those laws and regulations may differ from Australian laws. This report has been prepared in accordance with the laws and regulations governing United States broker-dealers and not Australian laws.

Copyright 2015 Robert W. Baird & Co. Incorporated

Other Disclosures

United Kingdom ("UK") disclosure requirements for the purpose of distributing this research into the UK and other countries for which Robert W. Baird Limited ("RWBL") holds a MiFID passport.

This material is distributed in the UK and the European Economic Area ("EEA") by RWBL, which has an office at Finsbury Circus House, 15 Finsbury Circus, London EC2M 7EB and is authorized and regulated by the Financial Conduct Authority ("FCA").

For the purposes of the FCA requirements, this investment research report is classified as investment research and is objective.

This material is only directed at and is only made available to persons in the EEA who would satisfy the criteria of being "Professional" investors under MiFID and to persons in the UK falling within articles 19, 38, 47, and 49 of the Financial Services and Markets Act of 2000 (Financial Promotion) Order 2005 (all such persons being referred to as "relevant persons"). Accordingly, this document is intended only for persons regarded as investment professionals (or equivalent) and is not to be distributed to or passed onto any other person (such as persons who would be classified as Retail clients under MiFID).



Robert W. Baird & Co. Incorporated and RWBL have in place organizational and administrative arrangements for the disclosure and avoidance of conflicts of interest with respect to research recommendations.

This material is not intended for persons in jurisdictions where the distribution or publication of this research report is not permitted under the applicable laws or regulations of such jurisdiction.

Investment involves risk. The price of securities may fluctuate and past performance is not indicative of future results. Any recommendation contained in the research report does not have regard to the specific investment objectives, financial situation and the particular needs of any individuals. You are advised to exercise caution in relation to the research report. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

RWBL is exempt from the requirement to hold an Australian financial services license. RWBL is regulated by the FCA under UK laws, which may differ from Australian laws. This document has been prepared in accordance with FCA requirements and not Australian laws.