



# Baird's commitment to Healthcare

Nationally ranked as managing underwriter\*

**No. 1 by number of issues**

**No. 2 by par amount for issues of \$50 million or less**

**No. 6 by par amount for issues of \$100 million or less**

## Structured for your success

- Willing to commit capital for your success
- Nationwide underwriting and distribution
- Strong retail and institutional sales force
- Deep Healthcare, Senior Living and Public Finance experience
- Conservative yet creative approaches to financing challenges
- Tailored financings that meet your needs and complement your long-term plans

Baird's conservative nature and employee ownership have given us the strength to manage our firm for the long term. That has allowed us to remain strong and keep growing through all market conditions.



**BAIRD**

Our unique understanding of healthcare debt, market trends and project development have created successful financing opportunities to meet our clients' short- and long-term needs. Using innovative approaches from our

experienced banking staff and the market access of our municipal sales team, we have the flexibility and knowledge to meet the particular needs of our clients. The transactions below exemplify this commitment.

 <p><b>FRANCISCAN COMMUNITIES</b></p> <p>Illinois Finance Authority \$100,330,000 Revenue Refunding Bonds March 2013</p>	 <p>Racine, Wis. \$4,990,000 Taxable Revenue Notes \$8,700,000 Taxable Healthcare Revenue Bank Notes September 2012</p>	 <p>Dunn County, Wis. \$22,050,000 GO Health Care Center Bonds June 2012</p>
 <p>Wisconsin Health and Education Facility Authority \$220,550,000 Revenue Bonds January 2012</p>	 <p>Smithville Township, NC \$8,220,000 Limited Tax Hospital Refunding Bonds March 2012</p>	 <p>Wayne County Hospital and Health Facilities Authority, Pa. \$10,000,000 Hospital Revenue Refunding Bonds September 2012</p>
 <p>Cleveland-Cuyahoga County Port Authority, Ohio \$46,000,000 Development Lease Bonds September 2010</p>	 <p>St. Tammany Parish Hospital, La. Service District No. 2 \$15,200,000 GO Bonds March 2012</p>	 <p>Michigan Finance Authority \$17,550,000 Healthcare Equipment Loan Program June/October 2011</p>
 <p>Oshkosh City Redevelopment Authority, Wis. \$4,705,000 Revenue Bonds June 2010</p>	 <p>Town of Lima, Wis. \$5,460,000 Demand Development Bonds December 2009</p>	 <p>Green Bay Redevelopment Authority, Wis. \$48,650,000 Development Revenue Bonds December 2009</p>

## About Baird

With more than 70 professionals nationwide, our Public Finance team is one of the largest in the Midwest. We are part of Robert W. Baird & Co., an independent and employee-owned international wealth management, capital markets, asset management and private equity firm.

## Contact our team



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The transactions listed are all of Baird's healthcare deals for a three-year period ending 3/14/13. These transactions may not be indicative of all of Baird's Public Finance transactions. For additional information please contact 888-792-0039.



Private Wealth Management   Capital Markets   Private Equity   Asset Management   **Public Finance**

\*Thomson Reuters, as of December 31, 2012.  
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