



A trusted partner to
your community.

About Baird

With more than 70 professionals, our Public Finance team is one of the largest outside New York City. Baird is a major underwriter and financial advisor to municipalities, schools, government agencies, nonprofits and corporations. We are part of Baird, an independent and employee-owned international wealth management, capital markets, asset management and private equity firm.

Funding solutions

- General obligation bonds
- Revenue bonds
- Alternative funding sources
- Lease purchase financings
- Refinancing opportunities

Ongoing services

- Capital improvement planning
- Credit rating analysis
- Debt Monitoring

Deal of the Year

Underwriter or Financial Advisor to
The Bond Buyer's "Deal of the Year"
six times since 2005



BAIRD

How Baird can make the difference for you

We're ready and willing to use our capital to support you, as demonstrated by the volume of deals we've underwritten.*

We have purchased more issues than any other firm annually since 2009.*

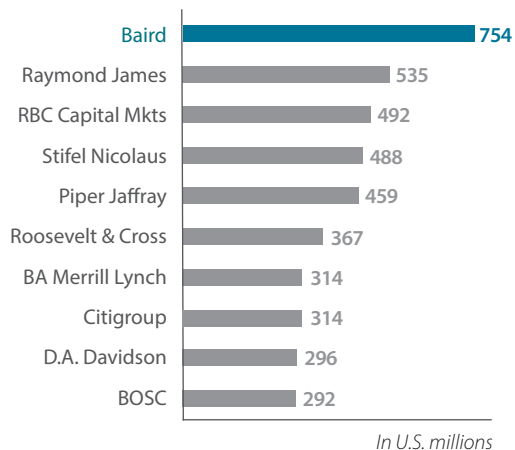
We can sell tax-exempt and taxable fixed income securities through our nationwide network of more than 800 retail brokers and more than 140 institutional sales and trading professionals.

- Extensive coverage of middle market investors
- Four underwriting desks located across the country
- Institutional sales team members average 15 years in the municipal market

We remain committed to the municipal securities market and Baird's Fixed Income teams have grown 25% over the past five years to 210 professionals, expanding our services and national footprint.

Baird Public Finance 2014 Recognition

2014 by number of issues as lead managing underwriter



Contact Baird

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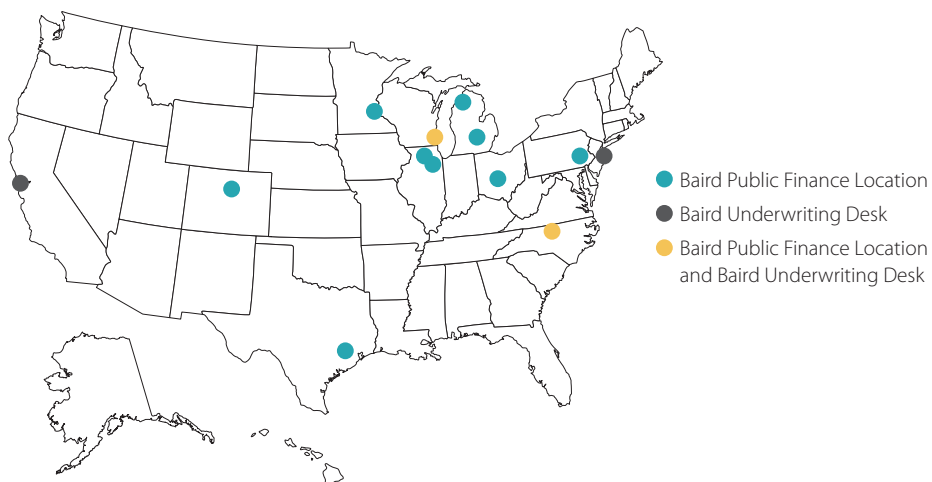
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Baird's Fixed Income Capital Markets

Baird's Fixed Income Capital Markets group consists of Fixed Income Sales & Trading complemented by a nationally ranked Underwriting Desk and Public Finance team. Our offices are strategically located in target markets across the United States.



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Private Wealth Management Capital Markets – Investment Banking Private Equity Asset Management **Public Finance**

*Sourced by IPREO Muni Analytics for competitive and negotiated issues as of December 31, 2014.
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