BAIRD

Margin/Option Account Application

If approved for margin or options trading, each of the undersigned ("Client") understands that each account holder, trustee and/or authorized agent for the account indicated below ("Account") will be able to request margin and/or engage in options trading. Client should contact Clients Baird Financial Advisor for additional information regarding the characteristics of and unique risks associated with borrowing on margin or options trading.

Account Information and Request Type

Specify the Client Account to which this request applies. Each Account holder must sign below.

Baird Account No.	Baird Financial Advisor	Rep Code
Account Title/Registration		

If Client is requesting options trading, please indicate the maximum trading level requested. For more information about the options trading levels described below, including the risks and other considerations associated with each, please contact Clients Baird Financial Advisor or visit rwbaird.com.

Request Type

☐ Margin Only ☐ Options Only - Trading Level Choose Level ☐ Margin & Options - Trading Level Choose Level

Special Considerations:

Margin. Margin is not available for certain account types, such as IRAs, 401(k)s and other ERISA accounts.

Options Trading. IRA, ERISA and Custodial Accounts may not trade options levels 3, 4 or 6. If approved for level 3 or above, Client may also transact in call or put warrants in Clients account

Client Information. Baird will evaluate the suitability of Clients request based upon information Baird has on file for Client as of the request date. Client may update Client information by contacting Clients Baird Financial Advisor.

Options Levels/Investment Strategy *(not applicable if Client is requesting margin only)*

Trading Level	Level Description
Level 1: Covered Call Writing	Preservation of capital and/or generation of income. A writer (seller) of a covered call contract must continuously own a sufficient number of shares of the underlying stock during the life of the option contract. Special considerations and risks of covered call writing include limited upside potential and the risk of losing the stock if the option is exercised by its purchaser.
Level 2: Secured Put Writing	Preservation of capital and/or generation of income. A writer (seller) of a secured put must continuously have on deposit a sufficient amount of cash or cash equivalents (equal to the exercise value of the option) during the life of the option contract. Special considerations and risks of secured put writing include limited downside protection in the event of a sharp drop in the underlying stocks price and the risk of being obligated to purchase the underlying stock for a fixed price.
Level 3: Purchasing Options Contracts	Speculation and growth leveraging with a limited dollar risk. A purchaser of a call option contract has the right to buy the underlying stock at a fixed price. Conversely, a purchaser of a put option contract has the right to sell the underlying stock at a fixed price. Special considerations and risks of purchasing an option contract include the potential for loss of the entire premium paid for the option and, upon exercise, the requirement to purchase or sell, as the case may be, the underlying stock at a fixed price.
Level 4: Spread Transactions	Speculation and/or appreciation. Spread strategies attempt to reduce risk associated with a simple long or short position. Call spreads involve buying a call and selling a call. Put spreads involve buying a put and selling a put. Special considerations and risks will depend on type of spread strategy implemented.
Level 6: Uncovered Put Call Writing	Speculation and/or appreciation. Uncovered option writing is suitable only for the sophisticated investor who understands the risks involved and is willing and able to withstand significant losses. The potential loss of uncovered call writing is unlimited. Please note that uncovered index options are prohibited.

Client Agreement and Signature

Client acknowledges receipt of, has carefully read, understands and agrees to the terms of the Margin/Option Agreement and the Margin Risks Disclosure Statement. If Client has requested options trading, Client acknowledges Clients account shall not be approved for options trading until Baird has delivered to Client a copy of the document titled "Characteristics and Risks of Standardized Options" (the "ODD"). If Client instructs Baird to effect an options trade prior to receipt by Client of the ODD by mail, Client hereby consents to the electronic delivery by Baird of the ODD (available at www.optionsclearing.com/components/docs/riskstoc.pdf) and agrees Client has accessed, read and understands the ODD. Client understands that borrowing on margin and options trading involve a high degree of risk.

Each Account holder must sign below. Attach additional pages as necessary.

Client acknowledges that the Margin/Option Agreement contains a pre-dispute arbitration clause at Section 7.

Full Legal Name of Account Holder and/or Authorized Representative *(Print or Type)*	
Signature	Date *(MM-DD-YYYY)*

Full Legal Name of Account Holder and/or Authorized Representative(Print or Type)	
Signature	Date *(MM-DD-YYYY)*

Internal Use Only: If Client is a Trust, ERISA, Corporation, LLC, other legal entity or Organization, additional document is required.

ROBERT W. BAIRD & CO.
CLIENT MARGIN/OPTION AGREEMENT

In consideration of Robert W. Baird & Co. Incorporated ("Baird") opening or maintaining a margin account or option/margin account, as applicable ("Margin Account") and, if applicable, allowing Client to transact in options, Client agrees to comply with the following terms and conditions as well as any additional terms and conditions communicated to Client by Baird (including those available at www.rwbaird.com):

1. Client Acknowledgement. Client acknowledges by applying for a Margin Account, that Client has carefully considered all of the factors set forth in this Agreement and the Margin Risks Disclosure Statement (attached hereto) and agrees that the use of margin borrowing and/or options trading is suitable for Client given Client's financial condition, tolerance for risk and investment objectives. Client acknowledges that borrowing on margin and options trading involve a high degree of risk. Client should contact Client's Baird Financial Advisor for more information.

2. Other Agreements. In addition to the terms and conditions stated in this Margin/Option Agreement (this "Agreement" or "Margin Agreement"), Client acknowledges and agrees that Client's Margin Account will be subject to the terms and conditions of all other agreements entered into between Baird and Client relating to the purchase and sale of securities including but not limited to the Client Household Agreement or any successor agreement ("Client Household Agreement"), except to the extent that such other agreements are contrary to or inconsistent with this Margin Agreement. Those agreements are incorporated herein by reference as a part of this Margin Agreement.

By signing this Agreement, Client hereby represents, warrants and agrees Client has received and read a copy of the Client Household Agreement, this Margin Agreement and the Margin Disclosure Statement and shall abide by the terms of each as currently in effect or as they may be amended from time to time. For the avoidance of doubt, all provisions of the Client Household Agreement not in conflict with the provisions contained herein shall apply to Client's Margin Account. Client specifically acknowledges and agrees that the provisions of the Client Household Agreement related to securities transactions and settlement, payment of indebtedness, limitation of Baird's liability to Client, provisions applicable to joint accounts, sales by Client, the delivery of securities, cancellation of orders, confirmations and statements, and information regarding SIPC protection shall apply to Client's Margin Account. All terms not specifically defined herein shall have the same meanings ascribed to them in the Client Household Agreement.

3. Margin Transactions. Margin transactions involve the extension of credit by Baird to Client. Upon Client's request and subject to the terms and conditions stated herein, Baird may agree to lend funds to Client. The assets held in Client's Margin Account constitute collateral for the loan to Client. Baird may borrow money to lend Client and pledge securities as collateral for such loans and may receive compensation in connection with such loans. In consideration of the foregoing, Client acknowledges and agrees as follows:

(a) **Loan or Pledge of Securities and Other Property**. ***Client hereby authorizes Baird (without notice to Client) to lend either to itself or to others any securities or other property held by Baird in Client's Margin Account and to carry such property in its general loans.*** Such securities or other property may be pledged, repledged, hypothecated, or rehypothecated either separately or together with securities or other property of other Baird Clients for any amounts due to Baird thereon or for a greater sum. Client agrees that Baird shall have no obligation to retain a like amount of similar property in Baird's possession or control.

(b) **Interest.** As further described herein, Baird will charge interest on outstanding loan amounts and other debit balances in Client's Margin Account. Interest will be charged in accordance with Baird's established custom, as disclosed to Client pursuant to the provisions of Rule 10b-16 of the Exchange Act.

(c) **Liquidation and Covering Positions.** Client understands that Baird shall endeavor, but shall not be obligated to, provide Client with notice of a margin deficiency. As such, Baird may, but shall not be obligated to request additional collateral from Client if Client's Margin Account falls below minimum maintenance requirements. Baird may liquidate securities and/or other property in Client's Margin Account without notice to Client to ensure that minimum maintenance requirements are satisfied.

Client acknowledges and agrees that Baird may in Baird's sole discretion whenever Baird considers it necessary for Baird's protection, require Client to post additional collateral to the Margin Account or effect the liquidation of any securities and other property in the Margin Account. Situations in which Baird may exercise this right include but shall not be limited to: (i) the failure of Client to promptly meet any call for additional collateral; (ii) the filing of a petition in bankruptcy by or against Client; (iii) the appointment of a receiver is filed by or against Client; (iv) an attachment is levied against any account or Margin Account of Client or any Baird account in which Client has an interest; or (v) upon Client's death. Baird is authorized to sell any and all securities and other property in any Client account, whether carried individually or jointly with others, to buy all securities or other property that may be short in such account(s), to cancel any open orders and to close any or all outstanding contracts, all without demand for margin or additional margin, other notice of sale or purchase, or other notice or advertisement, each of which is expressly waived by Client. Any such sales or purchases may be made in Baird's sole discretion, on any exchange or in any market where such business is usually transacted, or at public auction or private sale. In such an event, Baird may be the purchaser for Baird's own accounts. A prior demand, or call, or prior notice, of the time and place of such sale or purchase, shall not be considered a waiver of Baird's right to sell or buy without demand or notice as herein provided.

4. Margin and Maintenance Calls. Client agrees to maintain adequate positions and margins, as required by all applicable statutes, rules, regulations, procedures and customs, or as Baird deems necessary or advisable in all Client's Margin Accounts. Client agrees to promptly satisfy all margin and maintenance calls.

5. Margin Interest.

(a) **General Information Regarding Interest Charges.** Clients carrying a Margin Account with Baird will be charged interest on credit extended by Baird for the purpose of making transactions in securities or for any other purpose. Information concerning interest computations and charges will be disclosed to clients in their account statements. The annual rate of interest charged on outstanding debit balances, including loans extended by Baird to Client, is equal to the "Base Rate" (as defined below) plus or minus a "Specified Percentage" (as defined below). The "Base Rate" will be determined by Baird by reference to a number of factors, which may include commercially recognized interest rates (such as the broker call rate, the prime rate, the Federal funds rate and/or LIBOR), Baird's cost of capital, industry conditions relating to extension of margin credit, and general market and competitive considerations. Baird may change the Base Rate at any time without prior notice to Client in the event of a change in any of the foregoing factors. The current Base Rate is posted on Baird's website at www.rwbaird.com/loanrates. A change in the Base Rate will generally be reflected in the daily interest that is charged to Client's Margin Account beginning on the first business day following the change and will be disclosed on Client's account statement. The "Specified Percentage" applied to adjust the Base Rate to determine the annual rate of interest on the outstanding debit balance in each of Client's Margin Accounts is set by Baird each month based on both the highest debit balance in any of the Margin Accounts among Client's Baird Household Accounts (as defined below) and the aggregate value of Client's Baird Household Accounts as of the end of the previous month. As used herein, the term "Household Accounts" means Client's individual and joint accounts and accounts related to Client that share the same address and, at Client's request, are consolidated for statement mailing purposes.

(b) **Specified Percentages.** The following table shows the Specified Percentages based on various ranges of debit balances and Household Account values. The applicable interest rate charged on Client's outstanding debit balance in each of Client's Margin Accounts is calculated by adding the Specified Percentage to the Base Rate (please note that when the Specified Percentage is negative, the applicable interest rate will be less than the Base Rate).

Highest Debit Balance	Household Account Value			
	$0 to $249,999	**$250,000 to $999,999**	**$1,000,000 to $1,999,999**	**$2,000,000 and above**
$0 to $19,999	2.750%	2.125%	1.375%	0.750%
$20,000 to $49,999	2.250%	1.625%	1.000%	0.625%
$50,000 to $99,999	1.625%	1.125%	0.625%	0.250%
$100,000 to $249,999	1.000%	0.625%	0.250%	0.125%
$250,000 to $499,999	n/a	0.375%	0.125%	-0.125%
$500,000 to 999,999	n/a	0.125%	-0.125%	-0.375%
$1,000,000 to $1,999,999	n/a	n/a	-0.375%	-0.625%
$2,000,000 and above	**n/a**	**n/a**	**n/a**	**-0.750%**

As an example, if Client has four Baird Household Accounts with values of $800,000, $500,000, $100,000 and $25,000, and two of those accounts are Margin Accounts with outstanding debit balances of $400,000 and $150,000, respectively, the Specified Percentage for the two Margin Accounts would be 0.125%. This is determined by using the highest debit balance ($400,000) and a Household Account value of $1,425,000.

(c) **Changes to Base Rate.** Baird may change the Base Rate at any time without having to provide written notice to the Client. However, when Baird changes the Specified Percentage table, Client will be given prior written notice; provided, however, that if a change in terms or conditions results in a lower rate of interest to Client, written notice may be given within a reasonable time after the effective date of the change. No notice is given for changes to the Base Rate or to the interest rate charged to Client due to fluctuations in the aggregate debit balance and/or value of Client's Household Accounts. Client may obtain current interest rate information is available on www.rwbaird.com/loanrates or by contacting Client's Baird Financial Advisor.

(d) **Method of Computing Interest.** Interest will be computed and charged separately for each Margin Account maintained at Baird, as described below. Interest is charged on a daily basis for those days on which a Margin Account carries a net debit balance. The daily interest charge is equal to the net debit balance on that day multiplied by the applicable interest rate and divided by 360. Daily interest charges are accumulated into a monthly total, and the monthly total is charged to the Margin Account on the third to last business day of each calendar month. Baird's margin interest period runs from the second to last business day of the prior month's statement period through the third to last business day of the current month's statement period. The daily net debit balance includes any credit and debit balances in Client's cash and Margin Accounts during the period. The total interest for a Margin Account during a particular interest period is computed by totaling the daily interest charges for that period. Client's account statements will show the average daily net debit balances, the number of days in which those balances were outstanding, the interest rates charged during the period and the amount of interest charged.

(e) **Short Sales and "Marking to the Market".** When Client sells a security short, the interest charged to Client will be computed daily based upon the market value of the securities sold short by Client and adjusted or "marked to market" daily by Baird. For example, when a security sold short by Client increases in market value, the interest that may be charged to Client will increase. Conversely, when a security sold short by Client declines in market value, the interest that may be charged to Client will decrease. Calculations for marking to the market will be made each business day.

(f) **Additional Collateral.** Baird may require Client to deposit additional collateral in the form of cash or securities in accordance with rules and regulations promulgated by the SEC, the Board of Governors of the Federal Reserve System, the New York Stock Exchange, or any other regulatory agency, to whose jurisdiction Baird may be subject. In addition, Baird may, in Baird's sole discretion, require Client to deposit additional collateral in the form of cash or securities when it determines that such additional collateral is needed as security for Client's obligations to Baird.

6. Credit Investigation. In consideration of Baird's agreement to open Client's Margin Account, Client authorizes Baird to inquire from any source, including a consumer reporting agency, as to Client's creditworthiness and ongoing eligibility for the Margin Account including, without limitation, Client's business conduct, at any time, throughout the life of the Margin Account, and thereafter for debt collection or investigative purposes. If such an investigation is conducted, Client understands Client has the right to make a written request, within a reasonable period of time, for a complete and accurate disclosure of the nature and scope of such investigation.

7. Arbitration Agreement. This Agreement contains a pre-dispute arbitration clause. By signing an arbitration agreement, the parties agree as follows:

(a) ALL PARTIES TO THIS AGREEMENT ARE GIVING UP THE RIGHT TO SUE EACH OTHER IN COURT, INCLUDING THE RIGHT TO A TRIAL BY JURY, EXCEPT AS PROVIDED BY THE RULES OF THE ARBITRATION FORUM IN WHICH A CLAIM IS FILED.

(b) ARBITRATION AWARDS ARE GENERALLY FINAL AND BINDING; A PARTY'S ABILITY TO HAVE A COURT REVERSE OR MODIFY AN ARBITRATION AWARD IS VERY LIMITED.

(c) THE ABILITY OF THE PARTIES TO OBTAIN DOCUMENTS, WITNESS STATEMENTS AND OTHER DISCOVERY IS GENERALLY MORE LIMITED IN ARBITRATION THAN IN COURT PROCEEDINGS.

(d) THE ARBITRATORS DO NOT HAVE TO EXPLAIN THE REASON(S) FOR THEIR AWARD UNLESS, IN AN ELIGIBLE CASE, A JOINT REQUEST FOR AN EXPLAINED DECISION HAS BEEN SUBMITTED BY ALL PARTIES TO THE PANEL AT LEAST 20 DAYS PRIOR TO THE FIRST SCHEDULED HEARING DATE.

(e) THE PANEL OF ARBITRATORS MAY INCLUDE A MINORITY OF ARBITRATORS WHO WERE OR ARE AFFILIATED WITH THE SECURITIES INDUSTRY.

(f) THE RULES OF SOME ARBITRATION FORUMS MAY IMPOSE TIME LIMITS FOR BRINGING A CLAIM IN ARBITRATION. IN SOME CASES, A CLAIM THAT IS INELIGIBLE FOR ARBITRATION MAY BE BROUGHT IN COURT.

(g) THE RULES OF THE ARBITRATION FORUM IN WHICH THE CLAIM IS FILED, AND ANY AMENDMENTS THERETO, SHALL BE INCORPORATED IN THIS AGREEMENT.

Client and Baird agree that any claim or controversy between Client or authorized representatives, employees or other agents of Client on the one hand, and Baird or any of Baird's present or former officers, directors, agents or employees on the other hand, shall be settled by arbitration.

This Arbitration Agreement shall apply to any claim, controversy or issue arising from events that occurred prior to, on, or subsequent to the execution of this Arbitration Agreement concerning or relating to: (i) any Margin Account; (ii) any transaction between the parties described herein whether or not such transaction occurred in a Margin Account; (iii) the construction, performance or breach of this Agreement or any other agreement between Client and Baird; or (iv) the services provided, or any duty or obligation owed to Client, by Baird or any of Baird's present or former officers, directors, agents or employees.

This Arbitration Agreement shall be interpreted according to the laws of the State of Wisconsin, except as otherwise provided in the last paragraph of this Section. Any arbitration under this Arbitration Agreement shall be before the Financial Industry Regulatory Authority ("FINRA"), and shall be conducted in accordance with the rules of such organization. The award of the arbitrators, or of the majority of them, shall be final, and judgment upon the award rendered may be entered into any court, state or federal, having jurisdiction.

No person shall bring a putative or certified class action to arbitration, or seek to enforce any pre-dispute arbitration agreement against any person who has initiated in court a putative class action or is a member of a putative class who has not opted out of the class with respect to any claims encompassed by the putative class action, until: (i) the class certification is denied; or (ii) the class is decertified; or (iii) the Client is excluded from the class by the court. Such forbearance to enforce an agreement to arbitrate shall not constitute a waiver of any rights under this Arbitration Agreement except to the extent stated herein.

The statute of limitations, repose or time bar applied by the courts in the state in which Client resides shall equally apply to all claims or controversies brought in arbitration. If Client does not reside in the United States, the statute of limitations, repose or time bar applicable to controversies or claims brought in arbitration shall be that which is applied by the courts in the state in which the Baird office primarily servicing Client's Margin Account is located. The provisions of this section shall survive termination of this Agreement.

8. Successors. Client hereby agrees that this Agreement and all the terms thereof shall be binding upon Client's heirs, executors, administrators, personal representatives and assigns. This Agreement shall inure to the benefit of Baird's present organization and any successor organization, irrespective of any change or changes at any time in the personnel thereof, for any cause whatsoever.

9. Governing Law. This Agreement shall be deemed to have been made in the State of Wisconsin and shall be construed, and the rights and obligations of the parties shall be determined, in accordance with the laws of the State of Wisconsin without regard to conflicts of laws principles; provided that nothing herein shall be construed in any manner inconsistent with ERISA (if applicable) or any rule or regulation of the SEC or a self-regulatory organization of which Baird is a member.

10. Severability. If any provision of the Agreement is held to be invalid, void or unenforceable by reason of any law, rule, administrative order or judicial decision, that determination shall not affect the validity of the remaining provisions of the Agreement.

11. Amendment. Except to the extent prohibited by applicable law, Client understands, acknowledges and agrees that Baird may from time to time update, change, or amend, in its sole discretion, this Margin Agreement (each such update, change or amendment, an "Amendment"). Each such Amendment shall become effective immediately upon delivery to Client of a notice of such Amendment or at such later date specified in the notice. Client hereby consents to the delivery of any such notice by United States Mail, courier, or any method of electronic delivery described in this Margin Agreement (including a posting to www.rwbaird.com). Client understands, acknowledges and agrees that Client's continued use of Baird's services under this Margin Agreement following any such notice constitutes Client's consent, acceptance and agreement to the applicable Amendment, and that if Client does not wish to agree to an Amendment, Client may close the Margin Account. Except as specifically permitted in this Margin Agreement, no provision herein can be, nor deemed to be, waived, altered, modified or amended unless agreed to in writing and signed by Baird. Except as specifically permitted in this Agreement, no provision of this Agreement can be, nor shall be deemed to be, waived, altered, modified or amended unless such is agreed to in writing signed by Baird.

12. Headings. The headings of each provision of this Agreement is for descriptive purposes only and shall not be deemed to modify or qualify any of the rights or obligations set forth in each such provision.

The following provisions are applicable to Client transactions in options.

As used herein, "options transaction" means any transaction in option contracts including, without limitation, purchases, sales, transfers, exercises and endorsements. In consideration of Baird allowing Client to effect options transaction in Client's Margin Account, Client hereby represents and agrees as follows:

13. Exchange and OCC Rules. All options transactions will be made in accordance with the constitution, rules, customs and practices of the exchanges, boards, markets, and their respective clearing houses where such transactions are executed. Baird is hereby authorized to take such action with respect to Client's Margin Account and the option contract(s) held therein, without notice to Client, as Baird may deem necessary to comply with directives issued by any such exchanges, boards, markets and clearing houses.

14. OCC Risk Disclosure. Client acknowledges receipt of the Risk Disclosure Document and any supplement issued by the Options Clearing Corporation ("OCC") (the "Risk Disclosure Document"). Client shall not enter an order on any Options Exchange until after Client reads, and understands a current the Risk Disclosure Document.

15. Position and Exercise Limits. Client, acting alone or in concert with others, will not violate the position or exercise limits set forth in the OCC Risk Disclosure Document under the subsections "Position Limits" and "Exercise Limits." Client acknowledges that an OCC Prospectus is available from Client's Baird Financial Advisor upon request.

16. Frequent Trading. Due to the short-term nature of options, Client may trade options more frequently than stocks or bonds. Unless Client is paying a wrap fee, Client will be charged a commission each time an option-related trade is effected. These commissions often amount to a higher percentage of the amounts of principal involved than is the case in normal stock transactions.

17. Baird's Rights if Client Fails to Satisfy Money or Security Calls. If Client does not satisfy, on a timely basis, Baird's money or security calls, Baird is authorized, in Baird's sole discretion and without notification to Client, to take any and all steps Baird deems necessary to protect Baird in connection with option transactions for Client's Margin Account including, without limitation:

(a) buying or selling short for Client's Margin Account, and Client hereby accepts all risk for any part or all of the shares represented by options handled, purchased or endorsed by Baird for Client's Margin Account;

(b) buying for Client's Margin Account at risk to Client for any option, as Baird may deem necessary or appropriate; and

(c) any expense incurred in connection with the aforementioned shall require Client to reimburse Baird.

18. Option Exercise. Client is fully responsible for taking action to exercise any option contract. Baird shall not be required to take action with respect to any option contract, including any action to exercise a valuable option prior to its expiration date, except upon express instructions from Client. In the event that Client fails to instruct Baird to exercise Client's long option position, Client hereby authorizes Baird to exercise such option and buy or sell the underlying stock for Client's Account, at Baird's discretion; provided, however, that Baird shall not be required to take any action with respect to such option and will not be liable, in any manner, for failure to exercise such option.

19. Random Assignment of Exercise Notices. Exercise assignment notices for option contracts are allocated among Client's short positions pursuant to an automated procedure which randomly selects from among all Client short option positions those contracts which are subject to exercise, including positions established on the day of assignment. Additional information pertaining to the procedure used for random selection is available upon request.

20. Taxes. Option trades may have special tax ramifications relative to transaction in other securities. Client should consult Client's tax advisor to discuss the tax implications of effecting options transactions and should perform a review of options transactions on an on-going basis throughout the year.

21. Minimum Equity. In accordance with Baird's internal policy, Baird may require Client to carry certain minimum account balances to engage in certain options transactions as determined by Baird is Baird's sole discretion. This policy is subject to change at any time without notice to Client.

22. Multiple Exchanges. Certain options may trade on more than one exchange. In the absence of specific instructions from Client, Baird is hereby authorized to determine, in Baird's sole discretion, the exchange on which to enter Client's order. Baird may receive remuneration for directing option orders for execution elsewhere. The source and amount of any compensation received by Baird in connection with this payment for order flow will be disclosed to Client upon request.

23. Firm Trading Disclosure. From time to time, Baird may purchase or sell options contracts and/or underlying securities for Baird's own account that Baird recommended to Client.

24. Risks of Options Trading. Client should carefully consider the risks associated with effecting options transactions and discuss those risks with Client's Baird Financial Advisor. Client acknowledges and accepts the risks of effecting options transactions, including those risks described herein. The OCC Risk Disclosure Document and the Special Statement for Uncovered Option Writers contained herein details further risks for Client to consider. Client hereby represents that Client is financially prepared to undertake such risks and to withstand any losses caused. Client agrees not to purchase or sell an option unless Client can sustain the total loss of the premium and the transaction costs and Client is prepared to sustain substantial financial losses.

Baird expects that Client will carefully read the Risk Disclosure Document. Client's attention is specifically directed to the chapter entitled Risks of Buying and Writing Options. As described in the Risk Disclosure Document, a client engaged in exchange traded put or call option trading is subject to many risks, including the following:

(a) **Client Purchases Options.** A client who buys options risks the loss of the entire premium and transaction costs paid should the client fail to exercise or sell the option before the expiration date. A client's "in the money" option may be automatically exercised at expiration and subject such client to additional market risk.

(b) **Client Sells Covered Calls.** A client may forfeit participation in capital gains in exchange for a premium but retain the risk of participation in capital losses in the underlying stock.

(c) **Loss of Entire Investment.** A client who buys options risks the loss of the entire investment in a relatively short period of time.

(d) **Client Sells Uncovered Options.** A client risks substantial loss if the market price of the security increases substantially above the strike price of a call or decreases substantially below the strike price of a put. If an exercise notice is assigned to the client, the client may assume such a loss.

(e) **Market Risk.** Various factors affect the price of an option contract, including the relationship between the exercise price and market price of the underlying security, the time period remaining until the option expires, and the price volatility or other characteristics of the underlying security.

(f) **Exchange Restrictions.** National securities exchanges may, in their discretion and from time to time, restrict transactions in particular options or the exercise of option contracts in the interest of helping to maintain a fair and orderly market in option contracts or in the underlying stock for the protection of investors.

(g) **Lack of Market.** In the event a market in an option ceases to exist, closing transactions may not be possible. If exercise restrictions are also imposed while there is no market, it may be impossible to either sell or exercise such options.

(h) **Settlement Obligations.** Index options, when exercised, settle by the payment of cash and unlike equity (stock) options do not require the delivery of actual securities.

Client is encouraged to discuss the risks of engaging in options transactions with Client's Baird's Financial Advisor. This statement is not intended to enumerate all of the risks entailed in writing uncovered options.

25. Special Statement for Uncovered Option Writers. There are special risks associated with uncovered option writing that expose the investor to potentially significant loss. Therefore, this type of strategy may not be suitable for all clients approved for options transactions. These risks include but are not limited to:

(a) **The potential loss of uncovered call writing is unlimited. The writer of an uncovered call is in an extremely risky position, and may incur large losses if the value of the underlying instrument increases above the exercise price.**

(b) **As with writing uncovered calls, the risk of writing put options is substantial. The writer of an uncovered put option bears a risk of loss if the value of the underlying instrument declines below the exercise price. Such loss could be substantial if there is a significant decline in the value of the underlying instrument.**

(c) **Uncovered option writing is thus suitable only for the knowledgeable investor who understands the risks, has the financial capacity and willingness to incur potentially substantial losses, and has sufficient liquid assets to meet applicable margin requirements. In this regard, if the value of the underlying instrument moves against an uncovered writer's option position, Baird may request significant additional margin payments from Client. If Client does not make such margin payments, Baird may liquidate stock or option positions in Client's Margin Account, with little or no prior notice in accordance with this Agreement.**

(d) **For combination writing, where the investor writes both a put and a call on the same underlying instrument, the potential loss is unlimited.**

(e) **If a secondary market in options were to become unavailable, investors could not engage in closing transactions, and an option writer would remain obligated until expiration or assignment.**

(f) **The writer of an American-Style option is subject to being assigned an exercise at any time after he has written the option until the option expires. By contrast, the writer of a European-Style option is subject to exercise assignment only during the exercise period.**

[Remainder Intentionally Blank – Margin Risk Disclosure Statement Follows]

Margin Risks Disclosure Statement

Before trading stocks in a margin account you should carefully review the margin agreement which you signed when you established the margin account. Please consult your Baird Financial Advisor regarding any questions or concerns you may have with your margin accounts.

When you purchase securities, you may pay for the securities in full or you may borrow part of the purchase price from Baird. If you choose to borrow funds from Baird, you will open a margin account. The securities in the margin account are Baird's collateral for the loan to you. If the securities in your account decline in value, so does the value of the collateral supporting your loan. And, as a result, Baird can take action, such as issue a margin call and/or sell securities in your account in order to maintain the required equity in the account.

It is important that you fully understand the risks involved in trading securities on margin. These risks include the following:

You can lose more funds than you deposit in your margin account.
A decline in the value of securities that are purchased on margin may require you to provide additional funds to Baird to avoid the forced sale of those securities or other securities in your account.

Baird can force the sale of securities in your account.
If the equity in your account falls below the maintenance margin requirements under the law, or Baird's higher "house" requirements, Baird can sell the securities in your account to cover the margin deficiency. You will be responsible for any shortfall in the account after such a sale.

Baird can sell your securities without contacting you.
Some investors mistakenly believe that Baird must contact them for a margin call to be valid, and that Baird cannot liquidate securities in their accounts to meet the call unless Baird has contacted them first. This is not the case. Baird will attempt to notify their customers of margin calls, but is not required to do so. However, even if Baird has contacted you and provided a specific date by which you can meet a margin call, Baird can still take necessary steps to protect its financial interests, including immediately selling the securities without notice to you.

You are not entitled to choose which security in your margin account is liquidated or sold to meet a margin call.
Because the securities are collateral for the margin loan, Baird has the right to decide which security to sell in order to protect its interests.

Baird can increase its "house" maintenance margin requirements at any time and is not required to provide you with advance written notice.
These changes in firm policy often take effect immediately and may result in the issuance of a maintenance margin call. Your failure to satisfy the call may cause Baird to liquidate or sell securities in your account. In addition, Baird may refuse to accept certain securities as collateral in a margin account and may increase margin requirements on certain volatile, illiquid or highly concentrated securities.

You are not entitled to an extension of time on a margin call.
While an extension of time to meet margin requirements may be available to clients under certain conditions, a customer does not have a right to the extension.

You may lose shareholder proxy voting rights if your shares are lent out by Baird during a voting period.
When you maintain a margin account debit balance at Baird, the securities used as collateral for the margin loan may be lent by Baird to other brokerage firms or institutions for various reasons. If your shares are lent out, the right for you to vote on the shares is granted to the borrower of the shares. As a result, you may not be able to vote on shares held as collateral in your margin account.

You may receive payments-in-lieu of dividends (potentially taxed at a higher rate) where your shares are lent out over the dividend record date.
Substitute payments in lieu of dividends may be generated where a security has been used as collateral in your margin account over a dividend record date. If you maintain a margin account debit balance, securities in the account are often eligible to be lent to another brokerage firm or institution. In the event your margined shares are lent over a record date, you may receive a substitute payment equivalent to the amount of the dividend but taxable at ordinary income tax rates, which may be much higher than the tax rate on qualified dividends. In the event fewer shares are lent out from margin accounts than are eligible to be lent by Baird, a random selection process is used to determine which accounts will receive the substitute payments instead of the dividend. You should review the taxability of payments-in-lieu of dividends with your tax advisor.