SELECTED OPTIONS FOR PRIVATELY-OWNED COMPANIES

CLIENT OBJECTIVES

Improve Status Quo

Grow the Company

Maintain Control

Change of Control

SELECTED OPTIONS

Refinancing of Existing Debt

Expansionary Capital

Acquisition Financing

Buy-Side M&A

Recapitalization

Minority Sale

Debt Funded Buyout

Private Equity Buyout

Sale to a Strategic Buyer

POTENTIAL CONSIDERATIONS

Debt Advisory

- Optimal capital structure for the business
- Broad range of risk-priced debt products
- Equity return / ownership structure changes
- Increase leverage and / or achieve better terms
- Alignment on strategic direction and growth initiatives
- Learn more about Debt Advisory

M&A (Mergers & Acquisitions)

- Shareholder liquidity requirement
- Management succession plans
- Preserving culture and maintaining employee base
- Finding a “good home / right partner” for the business
- Ability to maintain equity participation in future
- Learn more about M&A (sell-side and buy-side)