Baird’s Global Investment Banking group operates in a fully integrated manner in order to leverage the collective strengths of our M&A advisory, equity financing and debt advisory capabilities.

Our Global Debt Advisory practice delivers customized financing solutions across the entire capital structure, covering both the United States and Europe.

We provide capabilities and expertise across debt products, including asset-based loans, first lien, unitranche, second lien, mezzanine, high-yield and PIK instruments.

Our deep sector expertise enables us to optimally position companies within a sector, help clients overcome credit hurdles and find solutions that support our clients’ long-term strategic objectives.

We possess strong relationships with a variety of lenders, including universal banks and debt funds, creating competitive processes that optimize pricing, terms, speed and certainty.

We assist clients in:

- Acquisition financings
- Refinancings of existing debt
- Dividend recapitalizations
- Growth initiative financings
- Specialty financings
- Sell-side lender education processes

Select Debt Advisory Transactions

- **Freeman**
  - Amendment
  - Senior Term Loan
  - Revolving Credit Facility

- **Tutrex**
  - Refinancing
  - Senior Term Loan

- **Craig**
  - Recapitalization
  - Senior Term Loan
  - Revolving Credit Facility

- **Calibre**
  - Capital Raise
  - Preferred Equity

- **Source**
  - Incremental Senior Term Loan
  - 2nd Lien Term Loan

- **CleanHarbor**
  - Refinancing
  - Senior Unsecured Notes

- **PL Developments**
  - Recapitalization
  - Senior Term Loan
  - Revolving Credit Facility

- **CR**
  - Refinancing
  - Senior Secured Notes

- **Mantowoc**
  - Refinancing
  - Revolving Credit Facility

Our Debt Advisory Services Include:

- Process Design, Implementation and Management
- Lender Selection, Engagement and Management
- In-Depth Modeling of Financing Scenarios and Covenants
- Detailed Credit Materials Preparation with Sector Insights
- Facilitating Due Diligence and Follow-Up
- Negotiating Term Sheets and Documents

Contact Baird Global Debt Advisory

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