

# GLOBAL DEBT ADVISORY

Delivering customized financing solutions that propel shareholders' strategic objectives

**BAIRD**

Global Investment  
Banking

- Baird's Global Investment Banking group operates in a fully integrated manner in order to leverage the collective strengths of our M&A advisory, equity financing and debt advisory capabilities.
- Our Global Debt Advisory practice delivers customized financing solutions across the entire capital structure, covering both the United States and Europe.
- We provide capabilities and expertise across debt products, including asset-based loans, first lien, unitranche, second lien, mezzanine, high-yield and PIK instruments.
- Our deep sector expertise enables us to optimally position companies within a sector, help clients overcome credit hurdles and find solutions that support our clients' long-term strategic objectives.
- We possess strong relationships with a variety of lenders, including universal banks and debt funds, creating competitive processes that optimize pricing, terms, speed and certainty.
- We assist clients in:

Acquisition financings

Refinancings of existing debt

Dividend recapitalizations

Growth initiative financings

Specialty financings




Sell-side lender education processes

## Select Debt Advisory Transactions




  
A Portfolio Company of  
  
NEW MOUNTAIN CAPITAL LLC  
Recapitalization  
1st Lien Term Loan  
Revolving Credit Facility

  
A Portfolio Company of  
  
NOVA  
Recapitalization  
Senior Term Loan  
Revolving Credit Facility

  
ARCTIC CAT  
SHARE OUR PASSION.  
Refinancing  
Revolving Credit Facility

  
Financing for Acquisition of  
  
Formel D  
A Portfolio Company of  
  
Deutsche Reise Group AG

  
PRIVET FUND  
Financing for Acquisition of  
  
HARDINGE  
Senior Term Loan  
Revolving Credit Facility

  
ICYNE  
A Portfolio Company of  
  
FFL PARTNERS  
Financing for Acquisition of  
  
LAPOLLA  
Senior Term Loan  
Revolving Credit Facility

  
MONOMOY  
CAPITAL PARTNERS  
Financing for Acquisition of  
  
KLAUSSNER  
home furnishings  
Revolving Credit Facility  
Secured Team Loan

  
LUCKY STRIKE  
Recapitalization  
Senior Secured Credit Facility

  
BLUEPOINT  
Capital Partners  
Financing for Acquisition of  
  
NEXT LEVEL  
APPAREL  
Senior Term Loan  
Revolving Credit Facility

  
Roberts &shaw  
A Portfolio Company of  
SUN CAPITAL PARTNERS, INC.  
Recapitalization  
1st Lien Term Loan  
2nd Lien Term Loan

  
UNIFACE  
Advanced Development Technology  
A Portfolio Company of  
  
MARLIN EQUITY  
PARTNERS  
Refinancing  
Term Loan  
Revolving Credit Facility

  
SHUR-LINE  
A Portfolio Company of  
  
NOVA  
Financing for Acquisition of  
  
NOVA  
Senior Term Loan  
Revolving Credit Facility

## Our Debt Advisory Services Include:

- Process Design, Implementation and Management
- Lender Selection, Engagement and Management
- In-Depth Modeling of Financing Scenarios and Covenants
- Detailed Credit Materials Preparation with Sector Insights
- Facilitating Due Diligence and Follow-Up
- Negotiating Term Sheets and Documents

## Contact Baird Global Debt Advisory

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