BAIRD'S INTERNSHIP PROGRAM

Start in Good Company

Start here.

Baird's Internship Program is designed to foster skills that help prepare interns for success. In addition to a mentoring program, which allows interns to learn about jobs and network, we provide a number of career-development learning sessions. Interns also have many chances to meet and interact with Baird's senior leaders.

One of the largest employee-owned financial services firms in the United States, Baird serves clients through offices and affiliated operations in the United States, Europe and Asia. And we're proud to be nationally recognized for the past eleven consecutive years as one of the FORTUNE 100 Best Companies to Work For®.

To find out more about our internship program, or to view current job openings and apply online, please visit bairdcareers.com.

"My internship gave me confidence in the knowledge I'm getting at school. It showed that what I'm learning can translate into real work."

Lindsey Johnson

"Baird comes highly recommended by me. This has been a chance to gain real experience. I've learned as much here in one summer as I've learned so far in school."

Cedric Jackson

"I'm trusted as a regular associate. I've sat down with the CEO himself and had meetings with senior managers where I was asked for input and my opinion was valued."

Allison Krollman

Grow here.

Additional benefits of Baird's Internship Program

Baird's Internship Program is designed to provide real-world professional experience as well as many opportunities for personal and social growth. In addition:

- Interns are invited to a special welcome event in Milwaukee that teaches them about Baird.
- Our Baird Cares program offers interns a paid day off to volunteer in the community.
- Summer interns are eligible for scholarships from Baird.
- Interns are encouraged to participate in FUEL Milwaukee, a networking organization for young people that Baird helps to sponsor.
- More than 250 associates across the firm have agreed to be informal mentors to the interns. Interns are encouraged to contact associates that are in business units they may be interested in.

About Baird

History
Founded in 1919, Baird is headquartered in Milwaukee, Wisconsin.

Member NYSE
Robert W. Baird & Co. has been a member of the New York Stock Exchange since 1948.

Ownership
Baird is employee-owned and fully independent.

FORTUNE 100 Best Companies to Work For®
Recognized by FORTUNE® magazine as one of the 100 Best Companies to Work For® for 11 consecutive years, 2004–2014.

A commitment to our communities

The caring, service and teamwork that Baird associates share at work also define our commitment to the communities where we live and work. That's a commitment we encourage through our Baird Cares program, which provides paid time off for volunteer activities.

Work here.

Business units

Investment Banking
Provides corporations in-depth market knowledge and extensive experience in mergers and acquisitions and equity financing transactions in the United States, Europe and Asia

Equity Research
Provides institutional investors with in-depth research on more than 700 publicly traded U.S. companies

Institutional Sales and Trading
Delivers award-winning investment ideas to institutional money managers in the U.S. and Europe[1]

Asset Management
Oversees investments through mutual funds and separate accounts for pensions, foundations, corporations and high-net-worth individuals

Private Equity
Works closely with portfolio companies in the United States, Europe and Asia to build value and generate returns for investors

Fixed Income Capital Markets
The Sales and Trading team serves institutional investors nationwide; the Public Finance team is a leading underwriter and financial advisor to municipalities, counties and school districts

Private Wealth Management
Manages assets for businesses, families and high-net-worth individuals nationwide

Corporate Resource Groups
Accounting, Human Resources, Legal/ Compliance, Marketing & Communications, Operations/Client Services, Information Technology, and other support

Be yourself.

Visit **bairdcareers.com** to learn more.

Chicago **Frankfurt** **London** **Milwaukee** **Shanghai**

[1]Named most trusted and top 5 research firm for importance. Greenwich Associates U.S. Equity Investors – Small/Mid-Cap Funds, May 2013. Surveys conducted with 88 U.S. small-cap and mid-cap fund managers..

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