GLOBAL DEBT ADVISORY

Delivering customized financing solutions to meet shareholders' strategic objectives



Global Investment Banking

- Baird's Global Investment Banking group operates in a fully integrated manner in order to leverage the collective strengths of our M&A advisory, equity financing and debt advisory capabilities.
- Our Global Debt Advisory practice delivers customized financing solutions across the entire capital structure, covering both the United States and Europe.
- We provide capabilities and expertise across debt products, including asset-based loans, first lien, unitranche, second lien, mezzanine, high-yield and PIK instruments.
- Our deep sector expertise enables us to optimally position companies within a sector, help clients overcome credit hurdles and find solutions that support our clients' long-term strategic objectives.
- We possess strong relationships with a variety of lenders, including universal banks and debt funds, creating competitive processes that optimize pricing, terms, speed and certainty.
- · We assist clients in:

Acquisition financings Refinancings of existing debt Dividend recapitalizations Growth initiative financings Specialty financings Sell-side lender education processes

· Lender Selection, **Engagement and** Management

Implementation and Management

Our Debt Advisory

Services Include:

· Process Design,

- · In-Depth Modeling of Financing Scenarios and Covenants
- · Detailed Credit **Materials Preparation** with Sector Insights
- Facilitating Due Diligence and Follow-Up
- · Negotiating Term Sheets and Documents

Select Debt Advisory Transactions





ICYNENE

A Portfolio Company of

FFL























2nd Lien Term Loan





Contact Baird Global Debt Advisory

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